

Pacemakers and ICDs



Contract duration: 4 years | 14/08/2011–13/08/2015

North of England
Commercial Procurement Collaborative

Background to contract

NOE CPC had a historic pacemaker and ICD contract which was due to end 31st March 2011. The existing contract was a framework which had been extended to cover additional trusts within the Yorkshire and the Humber region, and had worked and been received extremely well.

Trusts had expressed a desire for the replacement framework contract to be put in place from the end of the current contract which offered fair pricing, choice of product and innovation.



Benefits for your trust

So far 14 trusts are using the NOE CPC Pacemaker and ICD contract and have saved in excess of £1.2m in total. Benefits include remote telemetry (home monitoring) FOC with certain devices with selected suppliers. Most suppliers also include the ancillary items such as the wrench kits FOC within their offer, resulting in additional savings to the trusts.

Value for money

The competitive tender process helps to ensure that trusts are buying services at a competitive market rate.

Market testing

Through participating in this contract trusts can demonstrate that they have robustly market tested this key area.

Offers trusts a 'one-stop-shop'

Trusts ultimately have access to both suppliers on the contract and can take advantage of this at any time during the life of the contract.

Cost saving opportunities

Trusts are able to take advantage of specific preferential pricing based on annual workload and machine requirements.

Contract management

On-going central support of NOE CPC will be provided to all involved stakeholders throughout the life of this contract.

Suppliers

- Biotronik
- Boston Scientific
- Medtronic
- Sorin
- St Jude Medical

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The NOE CPC contract enables us to provide optimal financial benefits to trusts with the added reassurance that all contractual aspects are covered centrally. The contract simplifies the process of selecting manufacturers to best satisfy trusts' needs. All parties are involved early in the tender process to enable technical and commercial queries to be efficiently resolved. Overall I would recommend NOE CPC to save both time and money; and ensure quality is maintained.”

Lucy Broadhurst, Lead Pacing Physiologist, Rotherham NHS Foundation Trust

Any questions?

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