

Hearing Aids, Associated Products and Services

Contract duration: 17/12/2013–10/12/2017



North of England
Commercial Procurement Collaborative

Background to contract

Over recent years, developments in the digital domain have in parallel driven innovation associated with audiology products and services. Such developments and others within audiology bring benefits to the NHS and subsequent improvements in the delivery of patient care.

The overall key requirement has been to establish a flexible, inclusive and responsive framework contract to provide solutions that address and support the audiology needs of NOE CPC member trusts and their patients.



Requirements

A framework contract was required that had the potential to enable and maintain the delivery of individual and high quality services to patients.

Specific requirements included:

- A range of hearing aids and associated consumables
- Clear pricing structure
- Provision of free and reliable delivery for core products
- Future proofing
- The potential for collaborative procurement with associated benefits
- Free training and support systems
- The ability to help trusts comply with best practice guidelines
- The ability to provide agreed turnaround times for custom made products
- Opportunities for income generation

NOE CPC has worked closely with various multidisciplinary teams across the UK to review current practice and future trends to inform and shape the tender specification.

Lots provided

Lot 1 - New born screening equipment

Lot 2 - New born screening consumables

Lot 3 - Ear moulds; Adult & Paediatric

Lot 4 - Hearing Aids; Adult & Paediatric

Lot 5 - Custom hearing protection

Lot 6 - Accessories & sundries

Lot 7 - Innovative solutions

Lot 8 - Innovative products

Benefits

- No staff training overheads
- Custom made products
- Innovative products and services
- Cash releasing savings
- Free delivery on standard orders

- Dedicated customer service
- Live reporting on expenditure
- Flexibility to meet fluctuating requirements

The framework will also help to reverse the trend of increasing costs of providing audiology services and help Trusts improve patient care.

Suppliers

- GN Resound Ltd
- Normanby Laboratory services Ltd
- Oticon Ltd
- Phonak Group Ltd
- Sivantos Ltd (previously Siemens Hearing Instruments Ltd)
- Universal Aids Ltd.

Any questions?

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