

# Pathology Equipment and Consumables

Contract duration: 01/10/2014–30/09/2018



North of England  
Commercial Procurement Collaborative

## Background to contract

NOE CPC had previously put in place several independent frameworks for various elements of pathology. It was felt that a framework to cover all aspects of Pathology Equipment, Consumables and MES providers would be beneficial to ensure that all items/options were covered and included the market leading suppliers.

NOE CPC is now pro-actively managing the framework between stakeholders and suppliers. The contract is accessible to all NOE CPC member trusts and has options of direct call-off or further competition.



## Scope

The following lots are included in the framework agreement:

- Lot 1 – Analysers and Associated Consumables – *see new Pathology Framework Lot 1*
- Lot 2 – Pathology Equipment – “Small/Other Equipment”
- Lot 3 – General Consumables – Glass/Plastics etc.
- Lot 4 – Other reagents/Products e.g Pre-poured media, Blood products (Human albumin/anti-d), Quality Control Products etc.
- Lot 5 – Managed Equipment Service Providers (MES) Pan-Pathology – *see new Pathology Framework Lot 2*

## Savings

This framework agreement is forecast to deliver significant savings to member trusts, with the potential to realise further savings by committing volumes through a further competition process.

## Benefits

### Value for money

The competitive tender process ensures that you will be buying goods at a competitive market rate.

### Market testing

In undertaking this contract NOE CPC robustly market tested this key area.

### A ‘one stop shop’ solution

NOE CPC members have access to all

suppliers on the framework and can take advantage of this at any time during the life of the contract.

### Contract management

Ongoing central support from NOE CPC will be provided to all involved stakeholders throughout the life of this contract.

### Zero commitment

(except for further competition)

There is no commitment for individual trusts to utilise this agreement for any given volume of requirements.

## Additional benefits

- Deliver cash savings
- Enhance operational control and efficiency
- Save time and effort required

# Pathology Equipment and Consumables



North of England  
Commercial Procurement Collaborative

Contract duration: 01/10/2014–30/09/2018

- for tendering any of the products under this agreement
- Provide a fully EU compliant framework
- Consistent terms & conditions of contract
- Opportunity for further savings through further competition
- Direct support from a Clinical Procurement Specialist
- Suite of template documents to support further competition.

## Any questions?

Contact Barbara Begg,  
Procurement Specialist  
[barbara.begg@noecpc.nhs.uk](mailto:barbara.begg@noecpc.nhs.uk)  
0114 399 2006 | 07950 869 690

Supplier	LOT 1*	LOT 2	LOT 3	LOT 4	LOT 5*
Abbott Diagnostics					
Agilent Technologies UK Ltd					
Alere Limited					
Alpha Laboratories Ltd					
Beckman Coulter UK Ltd					
Becton Dickinson UK Ltd					
BioMerieux UK Ltd					
Bio-Rad Laboratories Ltd					
Clinicon (UK) Ltd					
Diagnostica Stago UK Ltd					
DiaSorin UK					
E&O Laboratories					
Euroimmun UK Ltd					
Genmed.me Ltd					
Greiner Bio One Ltd					
Grifols UK Ltd					
Hologic Ltd					
IBG Immucor Ltd					
Menarini Diagnostics					
Ortho Clinical Diagnostics					
Philips Healthcare					
Pro-Lab Diagnostics					
Roche Diagnostics Limited					
Scientific Laboratory Supplies Ltd					
Sebia (UK) Ltd					
Siemens Healthcare Diagnostics Ltd					
Solmedia Ltd					
Southern Group Laboratory Ltd					
Splice Cast Ltd					
Sterilab Services					
Swann-Morton Limited					
Sysmex UK Ltd					
Tosoh Bioscience Limited					
Thermo Fisher Diagnostics Ltd					
Werfen (prev. Instrumentation Lab)					

\*See the new Pathology Framework (OJEU ref: 2016/S 233-425181) for new business.