

Insurance Broker Services

Contract duration: 3 years | 05/03/2014–04/03/2017



North of England
Commercial Procurement Collaborative

Background to contract

This is a further competition based on the Pro5 / CCS Insurance framework RM958 2012/S 208-34250.

The contract

NOE CPC saw a niche in this framework for a single broker to provide a specialised service, addressing the unique demands of our NHS membership.

All NHS Foundation Trusts are provided with 'buildings and contents' cover by the NHS LA risk pooling scheme with an upper claim limit of £1m.

If the NHS FT requires cover above the £1m limit provided by the NHS LA scheme it must obtain this from the commercial Insurance market.

This additional policy is often referred to as "top up" cover.

A further competition on the nine suppliers in Lot 2 of the Pro5 / CCS RM958 framework was undertaken, this tender sought to identify a broker who could

provide a very high level of expertise, excellent market knowledge and NHS brokerage experience at a highly competitive rate.

The result of the further competition was that Willis Ltd was appointed as sole provider. The NOE CPC rates established for this service are significantly lower than those under the original framework.

Willis Ltd can now act on behalf of our members, acting as conduit to the 29 Underwriters on Lot 1 of the Pro5 / CCS framework using their expertise in the market to secure best value.

Benefits

- Savings on the Pro5 / CCS brokerage rates
- Compliant spend

- Market tested
- Reduced timescales
- Ease of use
- Assured suppliers
- Experts in the insurance market
- The confidence that over 50% of NHS Foundation Trusts already work with Willis Ltd for insurance services.

Appointed supplier

- Willis Limited

Any questions?

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