

Medical Locums - Lot 2: Agency and Master Vendor

Contract duration: 02/07/2014–01/07/2017
(plus option to extend by 1 x 12 months)



North of England
Commercial Procurement Collaborative

Background to contract

The new CCS framework agreement (RM1570) covers the provision of Medical Locums, including GPs, and offers trusts several options as to how they might wish to use the agreement.

Lot 1 – Neutral vendor

Lot 2 – Agencies that can operate independently or as an MSP

Lot 3 – Direct engagement

In order to support members, who may wish to adopt the framework in different ways, NOE CPC has conducted a further competition under Lot 1 and this document outlines the output of the mini competition under Lot 2.

NOE CPC therefore has enhanced commercial offers supporting both lots 1 and 2 providing trusts with flexibility of use.

Lot 2 of the CCS framework is for agencies, providing Medical Locums (including GPs), who can provide candidates directly from their own resources and/or provide a managed service utilising a supply chain of supporting organisations.

Trusts can use any, or all, of the 32 appointed suppliers on an ad hoc basis or take advantage of volume based discounts by signing SLAs with providers.

NOE CPC invited all 32 suppliers to a further competition to appoint 8 'Tier 1' suppliers. The intention would be that trusts would appoint one Tier 1 provider, but it is possible to work with more than one. In response to the opportunity to be one of a small number of Tier 1 providers, suppliers have reduced their margins from standard framework rates resulting in potential savings of up to 5%.

Benefits

Value for money – the competitive tender process ensures that trusts are buying services at competitive rates. The agency margins have reduced from standard framework levels, resulting in savings in total charge rates of up to 5%.

Work with competent, capable suppliers – all Suppliers invited to participate were appointed to the CCS framework for Lot 2 and had

demonstrated capability through that tender process. The further competition process focussed particularly on fill rate commitments, volume of historical hours provided and cost in its evaluation to ensure the most appropriate suppliers were appointed.

Appointed suppliers

- Accident & Emergency Agency
- HCL Doctors Ltd
- Holt Doctors
- ID Medical
- Medacs Health
- Pertemps Medical Partnership Ltd
- Pulse Healthcare Ltd
- Total Assist Recruitment Ltd.

Any questions?

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