

CLINICAL ENGAGEMENT AND IMPLEMENTATION MANAGER

Salary £43k - 55k p.a.*

Reports to National Category Manager

Tower 2 / 4 / 5

Location Dorking / Sheffield / Cambridge

Basis Full time, permanent

Travel required? Yes

Reporting Lines

National Category Manager → Category Tower Director & Business & Performance Manager → Managing Director

Purpose

The role of the CEIM is to build and manage the relationships with clinicians within NHS organisations. You will provide project leadership and support, ensuring the delivery of quality services that represent best value. You will be key in ensuring the clinicians' "voice" is heard when specifications are made for products and services, ensuring they meet relevant national best practice and guidance. You will then work with clinicians to make sure best value products and services are being used in day-to-day services.

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| Budget responsibility | TBC | Unit revenue | |
| Geographic responsibility | Dorking – south Sheffield – north Cambridge - east | Team size | n/a |

Main accountabilities

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| <ul style="list-style-type: none"> Build and manage the relationships with clinicians within NHS organisations ensuring uptake of best value products and services. | <ul style="list-style-type: none"> Forge close working relationships with stakeholders across the organisation that will benefit the ultimate success of the project. |
| <ul style="list-style-type: none"> Lead on product evaluations, inputting into product specifications as necessary. | <ul style="list-style-type: none"> Produce evaluation reports for products providing assurance that they are fit for purpose and represent best value |
| <ul style="list-style-type: none"> Liaising with CAPA and ensuring product recommendations and guidance are compliant and support best practice. | <ul style="list-style-type: none"> Keep abreast of guidance and legislation to horizon scan and ensure CPP is staying ahead of campaigns and initiatives |
| <ul style="list-style-type: none"> Participate in, and develop own clinical forums and networks to ensure CPP is appropriately represented and engaged in discussions about best practice and up to date thinking on products and services. | <ul style="list-style-type: none"> Produce and update project documentation including status reports, ensuring key documentation is up-to-date. |

*Determinants of remuneration for CEIM:

- Number of projects involved and the complexity of those projects.
Lower range will tend to have 1 or 2 projects with less complexity
Mid range – 2 or more projects of which at least one is complex
Top range – several projects or a couple of highly complex projects requiring significant input.
- Level of professional experience in a relevant field or clinical qualification – where an applicant has significant experience within a relevant area or has a current relevant professional qualification they will attract a higher level of remuneration.
- Number of stakeholders involved and the complexity of those stakeholders.
- Size of efficiency savings targets

Finance & Projects

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| Deliver on identified savings targets. | Lead on the management of projects within Tower categories (These projects may vary in number and complexity dependent upon the seniority of the post holder) |
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People management

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| There are no direct line management responsibilities attached to the role, but the post holder will be expected to work collaboratively with colleagues within their own Tower/Category and share best practice, knowledge and information. |
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Requirements for the role

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| Divisional experience | Understanding of procurement and the associated processes required. Awareness of the current political landscape and national procurement strategy. |
| Functional experience | Clinical experience is required from either/and an industry, research or clinical background Experience of managing projects, exposure to the end to end project life cycle or managing substantial parts of the project life cycle. Knowledge of project management tools and techniques. |
| Geographical experience | willingness to travel as required |
| Education/qualification | Professional qualification or significant experience in a relevant field (such as nursing, pharmaceuticals, therapies etc) |
| Language | English (fluent) |

Core competencies

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| Customer focus | <ul style="list-style-type: none"> Experienced in building and maintaining relationships |
| Shaping direction | <ul style="list-style-type: none"> Able to quickly gain credibility with clinicians due to your experience and/or professional qualifications |
| Driving high performance | <ul style="list-style-type: none"> Remain current and up to date on developments and innovations in specialty |
| Developing others | <ul style="list-style-type: none"> Share knowledge and experience to help develop the skills of others where appropriate |
| Developing self | <ul style="list-style-type: none"> Able to expand project management skills to lead on more complex projects |