

# Haemodialysis Equipment, Consumables, Home Delivery Service & Home Therapy

Contract duration: 01/07/2015–30/06/2018  
(plus option to extend by a further 12 months)



North of England  
Commercial Procurement Collaborative

## Background to contract

This framework covers the following lots:

- Lot 1 - Haemodialysis Equipment
- Lot 2 - Haemodialysis Consumables
- Lot 3 - Haemodialysis Home Therapy

## Lots covered

### Lot 1 – Haemodialysis Equipment

Including but not limited to the purchase, rental, lease and hire of haemodialysis machines, water treatment devices and haemodialysis chairs. Also includes training and maintenance options.

**Sub Lot 1.1:** Haemodialysis machines; water treatment devices; haemodialysis chairs and ex demonstration equipment

**Sub Lot 1.2:** Rental, lease, hire of equipment

**Sub Lot 1.3:** Spare parts

**Sub Lot 1.4:** Maintenance options

**Sub Lot 1.5:** Training packages

### Lot 2 – Haemodialysis Consumables

Including but not limited to dialysers, concentrates, cleaning products, fistula needles, central access catheters, bloodlines, water treatment consumables and miscellaneous haemodialysis consumables. Also includes training and delivery.

**Sub Lot 2.1:** Dialysers

**Sub Lot 2.2:** Concentrates

**Sub Lot 2.3:** Cleaning

**Sub Lot 2.4:** Fistula needles

**Sub Lot 2.5:** Central access lines

**Sub Lot 2.6:** Bloodlines

**Sub Lot 2.7:** Water treatment consumables

**Sub Lot 2.8:** Miscellaneous HD consumables

### Lot 3 – Haemodialysis Home Therapy

Including but not limited to equipment, consumables, delivery, training and maintenance options.

**Lot 3 – Option 1:** Straight forward third party delivery consolidation on costs.

**Lot 3 – Option 2:** Third party delivery costs are requested for 3/4/5 sessions per week.

**Lot 3 – Option 3:** A training and maintenance package including all dialysis consumables.

**Lot 3 – Option 4:** Basic start up package to include suitable home HD machine, chair, water treatment and dialysis consumables. Actual installation costs may be over and above this therapy option and therefore will be agreed with each individual renal unit as costs will vary significantly home by home.

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## Benefits

- 'One stop shop' – comprehensive coverage of equipment, consumables, therapies and services in one place
- Framework structured on a direct call off basis across Lots 1, 2 and 3
- Addition of more suppliers than previous agreement to offer increased choice
- Possible savings opportunities across the range of suppliers offering value for money
- Offers a fully compliant route to market.

## Suppliers

- Acime UK Ltd
- B. Braun Medical Limited
- Bard Limited
- Baxter Healthcare Limited
- Cook UK Ltd
- Fresenius Medical Care (UK) Ltd
- Kimal plc
- L.IN.C. Medical Systems Ltd
- Medical Access Limited
- Medtronic Limited
- Nipro Medical UK Ltd
- NxStage Medical UK
- Purite Ltd
- Seers Medical LTD
- TELEFLEX
- Vygon UK Ltd

A full list of suppliers by lot can be found in the briefing document.

## Pricing structure

Prices are firm for the first 24 months unless a downward movement of prices occurs. Any price changes agreed shall remain in force for a minimum of 12 months from the date of change.

## Any questions?

Contact Barbara Begg,  
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